Settore	Food Proc	essing				05-gen-25											
Worksheet	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	Leverage	Beta unlevered					
WaccEurope	0,52	7,39%	74,56%	31,20%	6,36%	11,07%	4,78%	25,44%	6,73%	5,69%	34,12%	0,40					
Worksheet	Capital Expenditures	Depreciation	Cap Ex/Deprecn	Acquisitions	Net R&D	Net Cap Ex/Sales	Net Cap Ex/ EBIT (1-t)	Sales/Capital									
CapexEurope	17.012,51	11.594,27	1,47	3.156,74	63,28	0,02	0,29	1,57									
Worksheet	Acc Rec/ Sales	Inventory / Sales	Acc Pay/ Sales	Non-cash WC/ Sales													
WcdataEurope	11,49%	17,20%	16,23%	10,11%													
gg	42	63	59	37	l												
Worksheet	Beta	ROE	Cost of Equity	(ROE - COE)	BV of Equity	Equity EVA	ROC	Cost of Capital	(ROC - WACC)	BV of Capital	EVA	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)
EVAEurope	0,52	14,52%	7,39%	7,12%	167.477,32	11.931,65	14,67%	6,73%	7,94%	232.394,15	18.446,23	74,56%	31,20%	6,36%	11,07%	4,78%	25,44%
Worksheet	ROE	Retention Ratio	Fundamental Growth		Calcolo Fund. Growth												
fundgrEurope	14,52%	24.040/		-													
	14,32/0	34,94%	5,07%		5,07%												
Worksheet	CAGR in Net Income- Last 5 years	CAGR in Revenues- Last 5 years	Expected Growth in Revenues - Next 2 years	Expected Growth in Revenues - Next 5 years	Expected Growth in EPS - Next 5 years												
Worksheet  HistgrEurope  Worksheet	CAGR in Net Income- Last	CAGR in Revenues- Last 5 years 13,97%	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio n Operating	Growth in Revenues -	Expected Growth in EPS - Next 5	Pre-tax Lease adjusted Margin	After-tax Lease Adjusted Margin	Pre-tax Lease & R&D adj Margin	After-tax Lease & R&D adj Margin	EBITDA/Sales	EBITDASG&A / Sales	EBITDAR&D/ Sales	COGS/Sales	R&D/Sales	SG&A/ Sales	Stock-Based Compensatio n/ Sales	Lease Expense/Sala S
HistgrEurope Worksheet	CAGR in Net Income- Last 5 years 20,95%	CAGR in Revenues- Last 5 years 13,97%	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio	Growth in Revenues - Next 5 years 42,17%  Pre-tax Unadjusted Operating	Expected Growth in EPS - Next 5 years 5,85%  After-tax Unadjusted Operating	adjusted	Lease Adjusted	& R&D adj	Lease & R&D	EBITDA/Sales 14,72%		-	COGS/Sales 64,85%	<b>R&amp;D/Sales</b> 0,93%	<b>SG&amp;A/ Sales</b> 19,72%	Compensatio	Expense/Sal
HistgrEurope	CAGR in Net Income- Last 5 years 20,95%  Gross Margin 35,15%  EV/	CAGR in Revenues- Last 5 years 13,97% Net Margin	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio n Operating Margin	Growth in Revenues - Next 5 years 42,17%  Pre-tax Unadjusted Operating Margin	Expected Growth in EPS - Next 5 years 5,85%  After-tax Unadjusted Operating Margin 9,72%	adjusted Margin	Lease Adjusted Margin	& R&D adj Margin	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Sale s
HistgrEurope  Worksheet  MarginEurope  Worksheet	CAGR in Net Income- Last 5 years 20,95%  Gross Margin 35,15%  EV/ EBITDAR&D	CAGR in Revenues- Last 5 years 13,97% Net Margin	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio n Operating Margin 11,09%	Growth in Revenues - Next 5 years 42,17%  Pre-tax Unadjusted Operating Margin 10,94%	Expected Growth in EPS - Next 5 years 5,85%  After-tax Unadjusted Operating Margin 9,72%  EV/	adjusted Margin 10,94% EV/EBITDA 11,38	Lease Adjusted Margin 9,73%  EV/EBIT 15,30	& R&D adj Margin 10,96%	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Sale s
HistgrEurope  Worksheet  MarginEurope  Worksheet	CAGR in Net Income- Last 5 years 20,95%  Gross Margin 35,15%  EV/ EBITDAR&D 11,05	CAGR in Revenues- Last 5 years 13,97% Net Margin 6,95%	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio n Operating Marain 11,09%  EV/EBIT  15,18	Growth in Revenues - Next 5 years 42,17%  Pre-tax Unadjusted Operating Margin 10,94%  EV/EBIT (1-t) 19,40	Expected Growth in EPS - Next 5 years 5,85%  After-tax Unadjusted Operating Margin 9,72%  EV/ EBITDAR&D	adjusted Margin 10,94% EV/EBITDA 11,38	Lease Adjusted Margin 9,73%	& R&D adj Margin 10,96% EV/EBIT (1-t)	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Sale s
HistgrEurope  Worksheet  MarginEurope  Worksheet	CAGR in Net Income- Last 5 years 20,95%  Gross Margin 35,15%  EV/ EBITDAR&D 11,05	CAGR in Revenues- Last 5 years 13,97%  Net Margin 6,95%  EV/EBITDA 11,78	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio n Operating Marain 11,09%  EV/EBIT  15,18	Growth in Revenues - Next 5 years 42,17%  Pre-tax Unadjusted Operating Margin 10,94%  EV/EBIT (1-t) 19,40  S  Pre-tax Operating	Expected Growth in EPS - Next 5 years 5,85%  After-tax Unadjusted Operating Margin 9,72%  EV/ EBITDAR&D 10,70  P/Sales ponderato	adjusted Margin 10,94% EV/EBITDA 11,38	Lease Adjusted Margin 9,73%  EV/EBIT 15,30	& R&D adj Margin 10,96% EV/EBIT (1-t)	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Sale s
HistgrEurope  Worksheet  MarginEurope  Worksheet  EVEbitdaEurope	CAGR in Net Income- Last 5 years 20,95%  Gross Margin 35,15%  EV/ EBITDAR&D 11,05	CAGR in Revenues- Last 5 years 13,97%  Net Margin 6,95%  EV/EBITDA 11,78 Only positive	Expected Growth in Revenues - Next 2 years 454,37%  Pre-tax, Pre- stock compensatio n Operating Marain 11,09%  EV/EBIT  15,18 EBITDA firm	Growth in Revenues - Next 5 years 42,17%  Pre-tax Unadjusted Operating Margin 10,94%  EV/EBIT (1-t) 19,40  S  Pre-tax	Expected Growth in EPS - Next 5 years 5,85%  After-tax Unadjusted Operating Margin 9,72%  EV/ EBITDAR&D 10,70	adjusted Margin 10,94% EV/EBITDA 11,38	Lease Adjusted Margin 9,73%  EV/EBIT 15,30	& R&D adj Margin 10,96% EV/EBIT (1-t)	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Sale s

Worksheet	% of Money Losing firms (Trailing)	Current PE	Trailing PE	Forward PE	Aggregate Mkt Cap/ Net Income (all firms)	Aggregate Mkt Cap/ Trailing Net Income (only money makina firms)	Expected growth - next 5 years	PEG Ratio (=Current F EGNFY)
peEurope	0,36	44,45	51,21	62,93	18,36	17,76	5,85%	3,03
Worksheet	PBV	ROE	EV/ Invested Capital	ROIC	"Value Ratio" (PBV/ROE)			
pbvEurope	2,66	14,52%	2,39	14,67%	18,35			
Worksheet	ROC	Reinvestment	Expected Growth in					

Growth in

4,95%

Rate

33,74%

fundgrEBEurope

14,67%

		Riepilogo principali variabili					
Variabili		Descrizione					
Beta levered del settore 0,52		I coefficiente beta nel CAPM rappresenta la rischiosità del titolo ed in particolare la covarianza tra gli extrarendimenti del titolo rischioso e gli extrarendimenti del mercato, fratto la rarianza di questi ultimi					
Beta unlevered del settore	0,40	This is the beta for the sector, unlevered by the market value debt to equity ratio for the sector: Unlevered Beta = [Beta / (1 + (1- tax rate) * (Debt/Equity Ratio)]					
E/(D+E)	74,56%	Equity ratio					
D/(D+E)	25,44%	Debt ratio = Total Debt (including lease debt) / (Total Debt (including lease debt)+ Market Cap); this is the market value estimate of the debt ratio, obtained by dividing the cumulated value of debt by the cumulated value of debt plus the cumulated market value of equity for the entire sector.					
Leverage (D/E)	34,12%	Estimated using cumulated market value of equity for the sector and cumulated debt for the sector:  Debt/Equity Ratio for Sector = Cumulated Debt for Sector/Cumulated Market Value of Equity					
Tax rate del settore	11,07%	Effective tax rate = Taxes paid/ Taxable Income					
Std Dev in Stock	31,20%	The standard deviation in weekly stock prices, estimated using two years of data. The number is annualized					
Cost of debt	6,36%	Pre-tax cost of borrowing for sector, estimated based upon the standard deviation of equity					
Cost of Equity	7,39%	Risk free Rate + Beta * Equity Risk Premium, in US \$					
Cost of capital	6,73%	Cost of Equity * (Equity / (Debt + Equity)) + Cost of Debt (1- Marginal tax rate) *(Debt / (Debt + Equity))					
Non-Cash Working Capital /Sales	10,11%	Non-cash Working Capital = Inventory + Other Current Assets + Accounts Receivable - Accounts Payable - Other Current Liabilities [Current assets excluding cash - Current liabilities excluding interest bearing debt)					
Net Capex /Sales	2,47%	Net Capital Expenditures: Estimated as the difference between capital expenditures and depreciation					
Reinvestment rate	28,86%	Reinvestment Rate = [(Net Capital Expenditures + Change in WC) / EBIT (1-t)]					
Net Margin / Sales (Net Income/Sales)	6,95%	Estimated by dividing the net income by the total revenues  Net Margin = Net Income / Sales					
COGS (Cost of Goods Sold)/Sales	64,85%	Sum of COGS reported as expense in most recent year					
R&D/Sales	0,93%	Sum of R&D reported as expense in most recent year					
SG&A (Sales, General & Administrative Expenses)/ Sales	19,72%	Sum of SG&A reported as expense in most recent year					
Ebitda margin (Ebitda/Sales)	14,72%	Margine redditività operativa lorda					
ROE (Return on Equity)	14,52%	Estimated by dividing the net income by the book value of equity; if book value of equity is negative, this is not estimated.					
Roc (Return on Capital) o Roic (Return on Invested Capital)	14,67%	Estimated by dividing the after-tax operating income by the book value of invested capital.  ROC = EBIT (1-t) / (BV of Debt + BV of Equity-Cash) >>> (Nopat/CIN)					
Capex/Depreciation	146,73%	Estimated by dividing the capital expenditures by depreciation (where depreciation Includes both depreciation and amortization)					

Fundamental Growth	5,07%	Fundamental Growth in EPS =Retention Ratio * ROE. Dove: Retention Ratio = 1 - Dividend Payout Ratio
Fundamental Growth in EBIT	4,95%	ROC * Reinvestment Rate, based upon the aggregated values estimated in last two columns.
Expected growth in revenues next 2 years	454,37%	Growth totale dei ricavi attesa nei prossimi 2 anni
Expected Growth in EPS - Next 5 years	42,17%	Growth totale dell'utile netto attesa nei futuri 5 anni
CAGR in Net Income- Last 5 years	20,95%	Obtained using this year's earnings per share and earnings per share from 5 years ago: Historical Growth rate = (EPS (today)/EPS(5 years ago))^(1/5)-1  If EPS five years ago or today is negative, this number is not estimated
CAGR in Revenues- Last 5 years	13,97%	CAGR Revenues last 5 years
Sales/Capital	1,57	Asset turnover indicator; utile per definire il reinvestimento necessario a mantere i ricavi aziendali [Reinvestment rate=crescita dei ricavi anno n+1 / (Sales/Capital) anno n; oppure Capital/Sales anno n * crescita dei ricavi anno n+1]; quanto maggiore è l'indice di rotazione tanto minori sono gli investimenti da eseguire nel settore; Inoltre Sales/Capital * ROS = ROIC
Capital/Sales	63,70%	Reciproco dell'indice di rotazione Sales/Capital
EV/SALES	1,67	Multiplo Asset Side, dove: EV (Enterprise Value) = Market value of equity + Market value of debt - Cash
EV/EBITDA	11,78	Multiplo Asset Side; Enterprise Value / EBITDA = (Market Value of Equity + Value of Debt-Cash) / EBITDA. EBTDA estimated by adding depreciation and amortization back to operating income (EBIT)
EV/EBIT	15,18	Multiplo Asset Side; dove Ebit=Operating income
Price / Sales (Prezzo / Fatturato)	1,30	Multiplo P/E (Equity Side)
Prezzo / Patr. Netto (P/BV)	2,66	Multiplo P/BV (Equity Side)
PRICE / EARNING (P / E)	62,93	Multiplo P/E (Equity Side)
EV/Invested capital	2,39	Multiplo Asset Side; dove: Invested capital = Book value of equity + Book value of debt - Cash - Goodwill

					Assunzioni						
Long Term Treasu	ry bond rate =		4,580%								
Risk Premium to Use for Equity = 5,450%					DUT	Inflazione Area Euro Vs US					
Global Default Spr	ead to add to	cost of debt =	0,830%	INPUT		Costs of capital are in US\$. To convert to a different currency,		Expected inflation rate in Euros =		1,500%	
T (Aliquota fiscale)	) = Marginal ta	x rate =	11,071%			please enter >>		Expected inflation rate in US \$ =		2,500%	
	Cost of D	ebt (COD)						В	asis Spread (	*)	
Basis Spread (*)			1,650%					Std Dev in Sto	ck (sector) >>>	31,20%	
Global Default Spr	ead to add to	cost of debt	0,830%						tion of Equity (in ock)	Basis Spread	
Spread totale			2,480%					0	0,25	0,990%	
Tasso Risk free			4,580%					0,25	0,4	1,650%	
COD pre tax			7,060%					0,4	0,65	2,068%	
Taxation (%)			11,071%	Marginal rate?	Yes			0,65	0,75	3,163%	
COD post imposte			6,278%					0,75	0,9	6,613%	
								0,9	1	8,338%	
								1	10	10,063%	
				Cos	sto del capita	ile					
Sector	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	
Food Processing	0,52	7,39%	74,56%	31,20%	7,060%	11,071%	6,278%	25,438%	7,109%	6,064%	