Settore	Electrical	Equipmen	t			05-gen-25											
Worksheet	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	Leverage	Beta unlevered					
WaccEurope	1,29	11,60%	88,24%	45,32%	6,61%	8,59%	4,97%	11,76%	10,82%	9,74%	13,33%	1,15					
Worksheet	Capital Expenditures	Depreciation	Cap Ex/Deprecn	Acquisitions	Net R&D	Net Cap Ex/Sales	Net Cap Ex/ EBIT (1-t)	Sales/Capital									
CapexEurope	8.921,62	6.165,87	1,45	8.305,17	509,44	0,05	0,65	3,32									
Worksheet	Acc Rec/ Sales	Inventory / Sales	Acc Pay/ Sales	Non-cash WC/ Sales													
WcdataEurope	23,28%	21,53%	17,75%	18,38%													
gg Worksheet	85 Beta	79 ROE	65 Cost of Equity	67 (ROE - COE)	BV of Equity	Equity EVA	ROC	Cost of Capital	(ROC - WACC)	BV of Capital	EVA	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)
EVAEurope	1,29	15,38%	11,60%	3,79%	106.371,01	4.026,99	22,32%	10,82%	11,50%	95.399,97	10.970,82	88,24%	45,32%	6,61%	8,59%	4,97%	11,76%
Worksheet fundgrEurope	ROE 15,38%	Retention Ratio 55,59%	Fundamental Growth 8,55%		Calcolo Fund. Growth 8,55%												
Worksheet	CAGR in Net Income- Last 5 years	CAGR in Revenues- Last 5 years	Expected Growth in Revenues - Next 2 years	Expected Growth in Revenues - Next 5 years	Expected Growth in EPS - Next 5 years												
HistgrEurope	18,79%	17,55%	38,09%	15,10%	21,57%												
Worksheet	Gross Margin	Net Margin	Pre-tax, Pre- stock compensatio n Operating Margin	Pre-tax Unadjusted Operating Margin	After-tax Unadjusted Operating Margin	Pre-tax Lease adjusted Margin	After-tax Lease Adjusted Margin	Pre-tax Lease & R&D adj Margin	-	EBITDA/Sales	EBITDASG&A / Sales	EBITDAR&D/ Sales	COGS/Sales	R&D/Sales	SG&A/ Sales	Stock-Based Compensatio n/ Sales	Lease Expense/Sal
MarginEurope	30,87%	6,92%	9,91%	9,56%	8,74%	9,62%	8,79%	9,84%	9,01%	11,63%	27,56%	15,15%	69,13%	3,52%	15,93%	0,35%	0,67%
Worksheet	EV/ EBITDAR&D	EV/EBITDA	EV/EBIT	EV/EBIT (1-t)	EV/ EBITDAR&D	EV/EBITDA	EV/EBIT	EV/EBIT (1-t)									
EVEbitdaEurope		18,56	24,91	31,82	16,10	20,97	25,35	32,39									
		Only positive	EBITDA firm	S		All f	îrms										
Worksheet	Price/Sales	Net Margin	EV/Sales	Pre-tax Operating Margin	P/Sales ponderato per Net												
psEurope	2,26	6,92%	2,44	9,62%	0,33	İ											
						Aggregate		1	1								

EGNFY)

1,36

5 years

21,57%

Worksheet	(Trailing)	Current PE	Trailing PE	Forward PE	Income (all firms)	Income (only money making firms)
peEurope	0,55	43,72	40,86	26,37	34,41	29,26
Worksheet	PBV	ROE	EV/ Invested Capital	ROIC	"Value Ratio" (PBV/ROE)	
				22,32%		

Worksheet	ROC	Reinvestment	Expected
vvorksneet	NOC	Rate	Growth in
fundgrEBEurope	22,32%	71,45%	15,95%

		Riepilogo principali variabili						
Variabili		Descrizione						
Beta levered del settore	1,29	Il coefficiente beta nel CAPM rappresenta la rischiosità del titolo ed in particolare la covarianza tra gli extrarendimenti del titolo rischioso e gli extrarendimenti del mercato, fratto la varianza di questi ultimi						
Beta unlevered del settore	1,15	This is the beta for the sector, unlevered by the market value debt to equity ratio for the sector: Unlevered Beta = [Beta / (1 + (1- tax rate) * (Debt/Equity Ratio)]						
E/(D+E)	88,24%	Equity ratio						
D/(D+E)	11,76%	Debt ratio = Total Debt (including lease debt) / (Total Debt (including lease debt)+ Market Cap); this is the market value estimate of the debt ratio, obtained by dividing the cumulated value of debt by the cumulated value of debt plus the cumulated market value of equity for the entire sector.						
Leverage (D/E)	13,33%	Estimated using cumulated market value of equity for the sector and cumulated debt for the sector: Debt/Equity Ratio for Sector = Cumulated Debt for Sector/Cumulated Market Value of Equity						
Tax rate del settore	8,59%	Effective tax rate = Taxes paid/ Taxable Income						
Std Dev in Stock	45,32%	The standard deviation in weekly stock prices, estimated using two years of data. The number is annualized						
Cost of debt	6,61%	Pre-tax cost of borrowing for sector, estimated based upon the standard deviation of equity						
Cost of Equity	11,60%	Risk free Rate + Beta * Equity Risk Premium, in US \$						
Cost of capital	10,82%	Cost of Equity * (Equity / (Debt + Equity)) + Cost of Debt (1- Marginal tax rate) *(Debt / (Debt + Equity))						
Non-Cash Working Capital /Sales	18,38%	Non-cash Working Capital = Inventory + Other Current Assets + Accounts Receivable - Accounts Payable - Other Current Liabilities [Current assets excluding cash - Current liabilities excluding interest bearing debt)						
Net Capex /Sales	4,90%	Net Capital Expenditures: Estimated as the difference between capital expenditures and depreciation						
Reinvestment rate	65,02%	Reinvestment Rate = [(Net Capital Expenditures + Change in WC) / EBIT (1-t)]						
Net Margin / Sales (Net Income/Sales)	6,92%	Estimated by dividing the net income by the total revenues Net Margin = Net Income / Sales						
COGS (Cost of Goods Sold)/Sales	69,13%	Sum of COGS reported as expense in most recent year						
R&D/Sales	3,52%	Sum of R&D reported as expense in most recent year						
SG&A (Sales, General & Administrative Expenses)/ Sales	15,93%	Sum of SG&A reported as expense in most recent year						
Ebitda margin (Ebitda/Sales)	11,63%	Margine redditività operativa lorda						
ROE (Return on Equity)	15,38%	Estimated by dividing the net income by the book value of equity; if book value of equity is negative, this is not estimated.						
Roc (Return on Capital) o Roic (Return on Invested Capital)	22,32%	Estimated by dividing the after-tax operating income by the book value of invested capital. ROC = EBIT (1-t) / (BV of Debt + BV of Equity-Cash) >>> (Nopat/CIN)						
Capex/Depreciation	144,69%	Estimated by dividing the capital expenditures by depreciation (where depreciation Includes both depreciation and amortization)						

Fundamental Growth	8,55%	Fundamental Growth in EPS =Retention Ratio * ROE. Dove: Retention Ratio = 1 - Dividend Payout Ratio
Fundamental Growth in EBIT	15,95%	ROC * Reinvestment Rate, based upon the aggregated values estimated in last two columns.
Expected growth in revenues next 2 years	38,09%	Growth totale dei ricavi attesa nei prossimi 2 anni
Expected Growth in EPS - Next 5 years	15,10%	Growth totale dell'utile netto attesa nei futuri 5 anni
CAGR in Net Income- Last 5 years	18,79%	Obtained using this year's earnings per share and earnings per share from 5 years ago: Historical Growth rate = (EPS (today)/EPS(5 years ago))^(1/5)-1 If EPS five years ago or today is negative, this number is not estimated
CAGR in Revenues- Last 5 years	17,55%	CAGR Revenues last 5 years
Sales/Capital	3,32	Asset turnover indicator; utile per definire il reinvestimento necessario a mantere i ricavi aziendali [Reinvestment rate=crescita dei ricavi anno n+1 / (Sales/Capital) anno n; oppure Capital/Sales anno n * crescita dei ricavi anno n+1]; quanto maggiore è l'indice di rotazione tanto minori sono gli investimenti da eseguire nel settore; Inoltre Sales/Capital * ROS = ROIC
Capital/Sales	30,14%	Reciproco dell'indice di rotazione Sales/Capital
EV/SALES	2,44	Multiplo Asset Side, dove: EV (Enterprise Value) = Market value of equity + Market value of debt - Cash
EV/EBITDA	18,56	Multiplo Asset Side; Enterprise Value / EBITDA = (Market Value of Equity + Value of Debt-Cash) / EBITDA. EBTDA estimated by adding depreciation and amortization back to operating income (EBIT)
EV/EBIT	24,91	Multiplo Asset Side; dove Ebit=Operating income
Price / Sales (Prezzo / Fatturato)	2,26	Multiplo P/E (Equity Side)
Prezzo / Patr. Netto (P/BV)	4,56	Multiplo P/BV (Equity Side)
PRICE / EARNING (P / E)	26,37	Multiplo P/E (Equity Side)
EV/Invested capital	5,67	Multiplo Asset Side; dove: Invested capital = Book value of equity + Book value of debt - Cash - Goodwill

					Assunzioni					
Long Term Trea	sury bond rate =	:	4,580%				Inflor	iono Avos Eur	o Va IIC	
Risk Premium to	Use for Equity	INI	DI IT	Inflazione Area Euro Vs US						
Global Default S	pread to add to	cost of debt =	0,830%	INPUT		Costs of capital are in US\$. To			1,500%	
T (Aliquota fisca	le) = Marginal ta	ax rate =	8,587%			convert to a different currency, please enter >>>		Expected inflation rate in US \$ =		2,500%
	Cost of D	ebt (COD)						В	Basis Spread (*)
Basis Spread (*)			2,068%					Std Dev in Sto	ock (sector) >>>	45,32%
Global Default S	pread to add to	cost of debt	0,830%						ition of Equity (in ock)	Basis Spread
Spread totale			2,898%					0	0,25	0,990%
Tasso Risk free			4,580%					0,25	0,4	1,650%
COD pre tax			7,478%					0,4	0,65	2,068%
Taxation (%)			8,587%	Marginal rate?	Yes			0,65	0,75	3,163%
COD post impos	te		6,836%					0,75	0,9	6,613%
								0,9	1	8,338%
								1	10	10,063%
				Cos	to del capita	ale				
Sector	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)
Electrical Equipment	1,29	11,60%	88,24%	45,32%	7,478%	8,587%	6,836%	11,763%	11,037%	9,954%