Settore	Construction Supplies					05-gen-25											
Worksheet	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	Leverage	Beta unlevered					
WaccEurope	1,03	10,19%	66,44%	32,79%	6,36%	14,12%	4,78%	33,56%	8,37%	7,32%	50,51%	0,72					
Worksheet	Capital Expenditures	Depreciation	Cap Ex/Deprecn	Acquisitions	Net R&D	Net Cap Ex/Sales	Net Cap Ex/ EBIT (1-t)	Sales/Capital									
CapexEurope	17.212,06	15.219,35	1,13	9.384,82	1.093,88	0,03	0,38	1,58									
Worksheet	Acc Rec/ Sales	Inventory / Sales	Acc Pay/ Sales	Non-cash WC/ Sales													
WcdataEurope	16,35%	18,21%	12,57%	12,79%													
gg	60	66	46	47	l												
Worksheet	Beta	ROE	Cost of Equity	(ROE - COE)	BV of Equity	Equity EVA	ROC	Cost of Capital	(ROC - WACC)	BV of Capital	EVA	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)
EVAEurope	1,03	13,87%	10,19%	3,69%	193.158,61	7.122,53	13,15%	8,37%	4,78%	296.550,03	14.173,04	66,44%	32,79%	6,36%	14,12%	4,78%	33,56%
Worksheet	ROE	Retention Ratio	Fundamental Growth		Calcolo Fund. Growth												
fundgrEurope	13,87%	56,27%	7,81%		7 010/												
		,	7,0170		7,81%												
Worksheet	CAGR in Net Income- Last 5 years	CAGR in Revenues- Last 5 years	Expected Growth in Revenues - Next 2 years	Expected Growth in Revenues - Next 5 years	Expected Growth in EPS - Next 5 years												
Worksheet HistgrEurope	Income- Last	CAGR in Revenues-	Expected Growth in Revenues -	Growth in Revenues -	Expected Growth in EPS - Next 5												
	Income- Last 5 years	CAGR in Revenues- Last 5 years 20,81%	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio n Operating	Growth in Revenues - Next 5 years	Expected Growth in EPS - Next 5 years	Pre-tax Lease adjusted Margin	After-tax Lease Adjusted Margin	Pre-tax Lease & R&D adj Margin	After-tax Lease & R&D adj Margin	EBITDA/Sales	EBITDASG&A / Sales	EBITDAR&D/ Sales	COGS/Sales	R&D/Sales	SG&A/ Sales	Stock-Based Compensatio n/ Sales	Lease Expense/Sala s
HistgrEurope	Income- Last 5 years 14,66%	CAGR in Revenues- Last 5 years 20,81%	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio	Growth in Revenues - Next 5 years 4,65% Pre-tax Unadjusted Operating	Expected Growth in EPS - Next 5 years 15,27% After-tax Unadjusted Operating	adjusted	Lease Adjusted	& R&D adj	Lease & R&D	EBITDA/Sales 14,32%		-	COGS/Sales 70,35%	R&D/Sales 2,97%	SG&A/ Sales 14,19%	Compensatio	Expense/Sale
HistgrEurope Worksheet	Income- Last 5 years 14,66% Gross Margin 29,65%	CAGR in Revenues- Last 5 years 20,81% Net Margin	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio n Operating Margin	Growth in Revenues - Next 5 years 4,65% Pre-tax Unadjusted Operating Margin	Expected Growth in EPS - Next 5 years 15,27% After-tax Unadjusted Operating Margin 9,19% EV/	adjusted Margin	Lease Adjusted Margin	& R&D adj Margin	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Salo s
HistgrEurope Worksheet MarginEurope	Income- Last 5 years 14,66% Gross Margin 29,65% EV/ EBITDAR&D	CAGR in Revenues- Last 5 years 20,81% Net Margin	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio n Operating Margin 10,79%	Growth in Revenues - Next 5 years 4,65% Pre-tax Unadjusted Operating Margin 10,70%	Expected Growth in EPS - Next 5 years 15,27% After-tax Unadjusted Operating Margin 9,19%	adjusted Margin 10,70%	Lease Adjusted Margin 9,19%	& R&D adj Margin 10,97%	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Salo s
HistgrEurope Worksheet MarginEurope Worksheet	Income- Last 5 years 14,66% Gross Margin 29,65% EV/ EBITDAR&D 6,96	CAGR in Revenues- Last 5 years 20,81% Net Margin 6,50% EV/EBITDA 8,40	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio n Operating Margin 10,79% EV/EBIT	Growth in Revenues - Next 5 years 4,65% Pre-tax Unadjusted Operating Margin 10,70% EV/EBIT (1-t) 14,95	Expected Growth in EPS - Next 5 years 15,27% After-tax Unadjusted Operating Margin 9,19% EV/ EBITDAR&D	adjusted Margin 10,70% EV/EBITDA 8,46	Lease Adjusted Margin 9,19% EV/EBIT	& R&D adj Margin 10,97% EV/EBIT (1-t)	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Salo s
HistgrEurope Worksheet MarginEurope Worksheet	Income- Last 5 years 14,66% Gross Margin 29,65% EV/ EBITDAR&D 6,96	CAGR in Revenues- Last 5 years 20,81% Net Margin 6,50% EV/EBITDA 8,40	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio n Operating Marain 10,79% EV/EBIT 11,24	Growth in Revenues - Next 5 years 4,65% Pre-tax Unadjusted Operating Margin 10,70% EV/EBIT (1-t) 14,95 Pre-tax Operating	Expected Growth in EPS - Next 5 years 15,27% After-tax Unadjusted Operating Margin 9,19% EV/ EBITDAR&D 7,00 P/Sales ponderato	adjusted Margin 10,70% EV/EBITDA 8,46	Lease Adjusted Margin 9,19% EV/EBIT 11,31	& R&D adj Margin 10,97% EV/EBIT (1-t)	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Salo s
HistgrEurope Worksheet MarginEurope Worksheet EVEbitdaEurope	Income- Last 5 years 14,66% Gross Margin 29,65% EV/ EBITDAR&D 6,96	CAGR in Revenues- Last 5 years 20,81% Net Margin 6,50% EV/EBITDA 8,40 Only positive	Expected Growth in Revenues - Next 2 years 9,20% Pre-tax, Pre- stock compensatio n Operating Marain 10,79% EV/EBIT 11,24 EBITDA firm	Growth in Revenues - Next 5 years 4,65% Pre-tax Unadjusted Operating Margin 10,70% EV/EBIT (1-t) 14,95 Pre-tax	Expected Growth in EPS - Next 5 years 15,27% After-tax Unadjusted Operating Margin 9,19% EV/ EBITDAR&D 7,00	adjusted Margin 10,70% EV/EBITDA 8,46	Lease Adjusted Margin 9,19% EV/EBIT 11,31	& R&D adj Margin 10,97% EV/EBIT (1-t)	Lease & R&D adj Margin		/ Sales	Sales				Compensatio n/ Sales	Expense/Salo s

Worksheet	% of Money Losing firms (Trailing)	Current PE	Trailing PE	Forward PE	Aggregate Mkt Cap/ Net Income (all firms)	Aggregate Mkt Cap/ Trailing Net Income (only money makina firms)	Expected growth - next 5 years	PEG Ratio (=Current PE: EGNFY)
peEurope	0,31	20,18	34,10	13,29	12,55	12,08	15,27%	0,79
Worksheet	PBV	ROE	EV/ Invested Capital	ROIC	"Value Ratio" (PBV/ROE)			
pbvEurope	1,65	13,87%	1,53	13,15%	11,88			

Worksheet	ROC	Reinvestment Rate	Expected Growth in
fundgrEBEurope	13,15%	46,13%	6,07%

		Riepilogo principali variabili
Variabili		Descrizione
Beta levered del settore	1,03	Il coefficiente beta nel CAPM rappresenta la rischiosità del titolo ed in particolare la covarianza tra gli extrarendimenti del titolo rischioso e gli extrarendimenti del mercato, fratto la varianza di questi ultimi
Beta unlevered del settore	0,72	This is the beta for the sector, unlevered by the market value debt to equity ratio for the sector: Unlevered Beta = [Beta / (1 + (1- tax rate) * (Debt/Equity Ratio)]
E/(D+E)	66,44%	Equity ratio
D/(D+E)	33,56%	Debt ratio = Total Debt (including lease debt) / (Total Debt (including lease debt)+ Market Cap); this is the market value estimate of the debt ratio, obtained by dividing the cumulated value of debt by the cumulated value of debt plus the cumulated market value of equity for the entire sector.
Leverage (D/E)	50,51%	Estimated using cumulated market value of equity for the sector and cumulated debt for the sector: Debt/Equity Ratio for Sector = Cumulated Debt for Sector/Cumulated Market Value of Equity
Tax rate del settore	14,12%	Effective tax rate = Taxes paid/ Taxable Income
Std Dev in Stock	32,79%	The standard deviation in weekly stock prices, estimated using two years of data. The number is annualized
Cost of debt	6,36%	Pre-tax cost of borrowing for sector, estimated based upon the standard deviation of equity
Cost of Equity	10,19%	Risk free Rate + Beta * Equity Risk Premium, in US \$
Cost of capital	8,37%	Cost of Equity * (Equity / (Debt + Equity)) + Cost of Debt (1- Marginal tax rate) *(Debt / (Debt + Equity))
Non-Cash Working Capital /Sales	12,79%	Non-cash Working Capital = Inventory + Other Current Assets + Accounts Receivable - Accounts Payable - Other Current Liabilities [Current assets excluding cash - Current liabilities excluding interest bearing debt)
Net Capex /Sales	3,02%	Net Capital Expenditures: Estimated as the difference between capital expenditures and depreciation
Reinvestment rate	37,57%	Reinvestment Rate = [(Net Capital Expenditures + Change in WC) / EBIT (1-t)]
Net Margin / Sales (Net Income/Sales)	6,50%	Estimated by dividing the net income by the total revenues Net Margin = Net Income / Sales
COGS (Cost of Goods Sold)/Sales	70,35%	Sum of COGS reported as expense in most recent year
R&D/Sales	2,97%	Sum of R&D reported as expense in most recent year
SG&A (Sales, General & Administrative Expenses)/ Sales	14,19%	Sum of SG&A reported as expense in most recent year
Ebitda margin (Ebitda/Sales)	14,32%	Margine redditività operativa lorda
ROE (Return on Equity)	13,87%	Estimated by dividing the net income by the book value of equity; if book value of equity is negative, this is not estimated.
Roc (Return on Capital) o Roic (Return on Invested Capital)	13,15%	Estimated by dividing the after-tax operating income by the book value of invested capital. ROC = EBIT (1-t) / (BV of Debt + BV of Equity-Cash) >>> (Nopat/CIN)
Capex/Depreciation	113,09%	Estimated by dividing the capital expenditures by depreciation (where depreciation Includes both depreciation and amortization)

Fundamental Growth	7,81%	Fundamental Growth in EPS =Retention Ratio * ROE. Dove: Retention Ratio = 1 - Dividend Payout Ratio
Fundamental Growth in EBIT	6,07%	ROC * Reinvestment Rate, based upon the aggregated values estimated in last two columns.
Expected growth in revenues next 2 years	9,20%	Growth totale dei ricavi attesa nei prossimi 2 anni
Expected Growth in EPS - Next 5 years	4,65%	Growth totale dell'utile netto attesa nei futuri 5 anni
CAGR in Net Income- Last 5 years	14,66%	Obtained using this year's earnings per share and earnings per share from 5 years ago: Historical Growth rate = (EPS (today)/EPS(5 years ago))^(1/5)-1 If EPS five years ago or today is negative, this number is not estimated
CAGR in Revenues- Last 5 years	20,81%	CAGR Revenues last 5 years
Sales/Capital	1,58	Asset turnover indicator; utile per definire il reinvestimento necessario a mantere i ricavi aziendali [Reinvestment rate=crescita dei ricavi anno n+1 / (Sales/Capital) anno n; oppure Capital/Sales anno n * crescita dei ricavi anno n+1]; quanto maggiore è l'indice di rotazione tanto minori sono gli investimenti da eseguire nel settore; Inoltre Sales/Capital * ROS = ROIC
Capital/Sales	63,43%	Reciproco dell'indice di rotazione Sales/Capital
EV/SALES	1,21	Multiplo Asset Side, dove: EV (Enterprise Value) = Market value of equity + Market value of debt - Cash
EV/EBITDA	8,40	Multiplo Asset Side; Enterprise Value / EBITDA = (Market Value of Equity + Value of Debt-Cash) / EBITDA. EBTDA estimated by adding depreciation and amortization back to operating income (EBIT)
EV/EBIT	11,24	Multiplo Asset Side; dove Ebit=Operating income
Price / Sales (Prezzo / Fatturato)	0,87	Multiplo P/E (Equity Side)
Prezzo / Patr. Netto (P/BV)	1,65	Multiplo P/BV (Equity Side)
PRICE / EARNING (P / E)	13,29	Multiplo P/E (Equity Side)
EV/Invested capital	1,53	Multiplo Asset Side; dove: Invested capital = Book value of equity + Book value of debt - Cash - Goodwill

					Assunzioni						
Long Term Treas	ury bond rate =	=	4,580%				Inflori	nflazione Area Euro Vs US			
Global Default Spread to add to cost of debt = 0,83			5,450%	INPUT			Innaz	ione Area Euro			
			0,830%			Costs of capital are in US\$. To convert to a different currency, please enter >>>			on rate in Euros =	1,500%	
			14,116%					Expected inflation rate in US \$ =		2,500%	
	Cost of D	ebt (COD)						В	asis Spread (*)	
Basis Spread (*)			1,650%					Std Dev in Sto	ck (sector) >>>	32,79%	
Global Default Sp	pread to add to	cost of debt	0,830%						tion of Equity (in ock)	Basis Spread	
Spread totale			2,480%					0	0,25	0,990%	
Tasso Risk free			4,580%					0,25	0,4	1,650%	
COD pre tax			7,060%					0,4	0,65	2,068%	
Taxation (%)			14,116%	Marginal rate?	Yes			0,65	0,75	3,163%	
COD post impost	te		6,063%					0,75	0,9	6,613%	
								0,9	1	8,338%	
								1	10	10,063%	
				Cos	to del capita	ile					
Sector	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	
Construction Supplies	1,03	10,19%	66,44%	32,79%	7,060%	14,116%	6,063%	33,561%	8,803%	7,741%	