Settore	Computer	Services				05-gen-25											
Worksheet	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	Leverage	Beta unlevered					
WaccEurope	1,01	10,09%	88,86%	37,39%	6,36%	15,35%	4,78%	11,14%	9,50%	8,43%	12,53%	0,91					
Worksheet	Capital Expenditures	Depreciation	Cap Ex/Deprecn	Acquisitions	Net R&D	Net Cap Ex/Sales	Net Cap Ex/ EBIT (1-t)	Sales/Capital									
CapexEurope	2.430,58	5.149,30	0,47	8.685,92	- 102,68	0,03	0,39	6,84									
Worksheet	Acc Rec/ Sales	Inventory / Sales	Acc Pay/ Sales	Non-cash WC/ Sales													
WcdataEurope	23,23%	2,84%	12,90%	11,74%													
sg	85	10	47	43	l												
Worksheet	Beta	ROE	Cost of Equity	(ROE - COE)	BV of Equity	Equity EVA	ROC	Cost of Capital	(ROC - WACC)	BV of Capital	EVA	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)
EVAEurope	1,01	11,16%	10,09%	1,08%	70.348,42	757,36	43,03%	9,50%	33,53%	38.741,88	12.989,29	88,86%	37,39%	6,36%	15,35%	4,78%	11,14%
Worksheet	ROE	Retention Ratio	Fundamental Growth		Calcolo Fund. Growth												
fundgrEurope	11,16%	27,67%	3,09%		3,09%												
Worksheet	CAGR in Net Income- Last 5 years	CAGR in Revenues- Last 5 years	Expected Growth in Revenues -	Expected Growth in	Expected Growth in												
HictorEuropo	12 11%	1/165%	Next 2 years	Revenues - Next 5 years	EPS - Next 5 years												
Worksheet	13,11% Gross Margin	14,65% Net Margin	Next 2 years 5,32% Pre-tax, Pre- stock compensatio n Operating			Pre-tax Lease adjusted Margin	After-tax Lease Adjusted Margin	Pre-tax Lease & R&D adj Margin		EBITDA/Sales	EBITDASG&A / Sales	EBITDAR&D/ Sales	COGS/Sales	R&D/Sales	SG&A/ Sales	Stock-Based Compensatio n/ Sales	Lease Expense/Sal s
Worksheet			Next 2 years 5,32% Pre-tax, Pre- stock compensatio	Next 5 years 6,29% Pre-tax Unadjusted Operating	years 27,77% After-tax Unadjusted Operating	adjusted	Lease Adjusted	& R&D adj	Lease & R&D	EBITDA/Sales		-	COGS/Sales 74,04%	R&D/Sales 0,97%	SG&A/ Sales 11,90%	Compensatio	Expense/Sal
	Gross Margin	Net Margin	Next 2 years 5,32% Pre-tax, Pre- stock compensatio n Operating Marain 10,09%	Next 5 years 6,29% Pre-tax Unadjusted Operating Margin 8,92%	years 27,77% After-tax Unadjusted Operating Margin 7,55%	adjusted Margin	Lease Adjusted Margin	& R&D adj Margin	Lease & R&D adj Margin 7,58%		/ Sales	Sales		-		Compensatio n/ Sales	Expense/Sal s
Worksheet WarginEurope Worksheet	Gross Margin 25,96% EV/ EBITDAR&D 12,95	Net Margin 3,57% EV/EBITDA 14,08	Next 2 years 5,32% Pre-tax, Pre- stock compensatio n Operating Marain 10,09% EV/EBIT 17,36	Next 5 years 6,29% Pre-tax Unadjusted Operating Margin 8,92% EV/EBIT (1-t) 23,02	years 27,77% After-tax Unadjusted Operating Margin 7,55%	adjusted Margin 9,00% EV/EBITDA	Lease Adjusted Margin 7,62% EV/EBIT 17,42	& R&D adj Margin 8,96%	Lease & R&D adj Margin 7,58%		/ Sales	Sales		-		Compensatio n/ Sales	Expense/Sal s
Worksheet MarginEurope Worksheet	Gross Margin 25,96% EV/ EBITDAR&D 12,95	Net Margin 3,57% EV/EBITDA 14,08	Next 2 years 5,32% Pre-tax, Pre- stock compensatio n Operating Marain 10,09% EV/EBIT	Next 5 years 6,29% Pre-tax Unadjusted Operating Margin 8,92% EV/EBIT (1-t) 23,02	years 27,77% After-tax Unadjusted Operating Margin 7,55% EV/ EBITDAR&D	adjusted Margin 9,00% EV/EBITDA	Lease Adjusted Margin 7,62% EV/EBIT 17,42	& R&D adj Margin 8,96% EV/EBIT (1-t)	Lease & R&D adj Margin 7,58%		/ Sales	Sales		-		Compensatio n/ Sales	Expense/Sal s
Worksheet MarginEurope	Gross Margin 25,96% EV/ EBITDAR&D 12,95	Net Margin 3,57% EV/EBITDA 14,08	Next 2 years 5,32% Pre-tax, Pre- stock compensatio n Operating Marain 10,09% EV/EBIT 17,36	Next 5 years 6,29% Pre-tax Unadjusted Operating Margin 8,92% EV/EBIT (1-t) 23,02 S Pre-tax Operating	years 27,77% After-tax Unadjusted Operating Margin 7,55% EV/ EBITDAR&D 13,54 P/Sales ponderato	adjusted Margin 9,00% EV/EBITDA	Lease Adjusted Margin 7,62% EV/EBIT 17,42	& R&D adj Margin 8,96% EV/EBIT (1-t)	Lease & R&D adj Margin 7,58%		/ Sales	Sales		-		Compensatio n/ Sales	Expense/Sal s
Worksheet MarginEurope Worksheet EVEbitdaEurope	### Control of Control	Net Margin 3,57% EV/EBITDA 14,08 Only positive	Next 2 years 5,32% Pre-tax, Pre- stock compensatio n Operating Margin 10,09% EV/EBIT 17,36 EBITDA firm	Next 5 years 6,29% Pre-tax Unadjusted Operating Margin 8,92% EV/EBIT (1-t) 23,02 S Pre-tax	years 27,77% After-tax Unadjusted Operating Margin 7,55% EV/ EBITDAR&D 13,54	adjusted Margin 9,00% EV/EBITDA 14,77	Lease Adjusted Margin 7,62% EV/EBIT 17,42	& R&D adj Margin 8,96% EV/EBIT (1-t)	Lease & R&D adj Margin 7,58%		/ Sales	Sales		-		Compensatio n/ Sales	Expense/Sal s

Worksheet	% of Money Losing firms (Trailing)	Current PE	Trailing PE	Forward PE	Aggregate Mkt Cap/ Net Income (all firms)	Mkt Cap/ Trailing Net Income (only money making firms)	Expected growth - next 5 years	PEG Ratio (=Current PE: EGNFY)
peEurope	0,35	29,93	76,70	23,80	36,64	23,83	27,77%	0,86
Worksheet	PBV	ROE	EV/ Invested Capital	ROIC	"Value Ratio" (PBV/ROE)			
pbvEurope	4,50	11,16%	7,46	43,03%	40,33			

Worksheet	ROC	Reinvestment	Expected
vvorksneet	NOC	Rate	Growth in
fundgrEBEurope	43,03%	45,14%	19,42%

		Riepilogo principali variabili
Variabili		Descrizione
Beta levered del settore	1,01	Il coefficiente beta nel CAPM rappresenta la rischiosità del titolo ed in particolare la covarianza tra gli extrarendimenti del titolo rischioso e gli extrarendimenti del mercato, fratto la varianza di questi ultimi
Beta unlevered del settore	0,91	This is the beta for the sector, unlevered by the market value debt to equity ratio for the sector: Unlevered Beta = [Beta / (1 + (1- tax rate) * (Debt/Equity Ratio)]
E/(D+E)	88,86%	Equity ratio
D/(D+E)	11,14%	Debt ratio = Total Debt (including lease debt) / (Total Debt (including lease debt)+ Market Cap); this is the market value estimate of the debt ratio, obtained by dividing the cumulated value of debt by the cumulated value of debt plus the cumulated market value of equity for the entire sector.
Leverage (D/E)	12,53%	Estimated using cumulated market value of equity for the sector and cumulated debt for the sector: Debt/Equity Ratio for Sector = Cumulated Debt for Sector/Cumulated Market Value of Equity
Tax rate del settore	15,35%	Effective tax rate = Taxes paid/ Taxable Income
Std Dev in Stock	37,39%	The standard deviation in weekly stock prices, estimated using two years of data. The number is annualized
Cost of debt	6,36%	Pre-tax cost of borrowing for sector, estimated based upon the standard deviation of equity
Cost of Equity	10,09%	Risk free Rate + Beta * Equity Risk Premium, in US \$
Cost of capital	9,50%	Cost of Equity * (Equity / (Debt + Equity)) + Cost of Debt (1- Marginal tax rate) *(Debt / (Debt + Equity))
Non-Cash Working Capital /Sales	11,74%	Non-cash Working Capital = Inventory + Other Current Assets + Accounts Receivable - Accounts Payable - Other Current Liabilities [Current assets excluding cash - Current liabilities excluding interest bearing debt)
Net Capex /Sales	2,67%	Net Capital Expenditures: Estimated as the difference between capital expenditures and depreciation
Reinvestment rate	39,26%	Reinvestment Rate = [(Net Capital Expenditures + Change in WC) / EBIT (1-t)]
Net Margin / Sales (Net Income/Sales)	3,57%	Estimated by dividing the net income by the total revenues Net Margin = Net Income / Sales
COGS (Cost of Goods Sold)/Sales	74,04%	Sum of COGS reported as expense in most recent year
R&D/Sales	0,97%	Sum of R&D reported as expense in most recent year
SG&A (Sales, General & Administrative Expenses)/ Sales	11,90%	Sum of SG&A reported as expense in most recent year
Ebitda margin (Ebitda/Sales)	10,61%	Margine redditività operativa lorda
ROE (Return on Equity)	11,16%	Estimated by dividing the net income by the book value of equity; if book value of equity is negative, this is not estimated.
Roc (Return on Capital) o Roic (Return on Invested Capital)	43,03%	Estimated by dividing the after-tax operating income by the book value of invested capital. ROC = EBIT (1-t) / (BV of Debt + BV of Equity-Cash) >>> (Nopat/CIN)
Capex/Depreciation	47,20%	Estimated by dividing the capital expenditures by depreciation (where depreciation Includes both depreciation and amortization)

Fundamental Growth	3,09%	Fundamental Growth in EPS =Retention Ratio * ROE. Dove: Retention Ratio = 1 - Dividend Payout Ratio
Fundamental Growth in EBIT	19,42%	ROC * Reinvestment Rate, based upon the aggregated values estimated in last two columns.
Expected growth in revenues next 2 years	5,32%	Growth totale dei ricavi attesa nei prossimi 2 anni
Expected Growth in EPS - Next 5 years	6,29%	Growth totale dell'utile netto attesa nei futuri 5 anni
CAGR in Net Income- Last 5 years	13,11%	Obtained using this year's earnings per share and earnings per share from 5 years ago: Historical Growth rate = (EPS (today)/EPS(5 years ago))^(1/5)-1 If EPS five years ago or today is negative, this number is not estimated
CAGR in Revenues- Last 5 years	14,65%	CAGR Revenues last 5 years
Sales/Capital	6,84	Asset turnover indicator; utile per definire il reinvestimento necessario a mantere i ricavi aziendali [Reinvestment rate=crescita dei ricavi anno n+1 / (Sales/Capital) anno n; oppure Capital/Sales anno n * crescita dei ricavi anno n+1]; quanto maggiore è l'indice di rotazione tanto minori sono gli investimenti da eseguire nel settore; Inoltre Sales/Capital * ROS = ROIC
Capital/Sales	14,62%	Reciproco dell'indice di rotazione Sales/Capital
EV/SALES	1,57	Multiplo Asset Side, dove: EV (Enterprise Value) = Market value of equity + Market value of debt - Cash
EV/EBITDA	14,08	Multiplo Asset Side; Enterprise Value / EBITDA = (Market Value of Equity + Value of Debt-Cash) / EBITDA. EBTDA estimated by adding depreciation and amortization back to operating income (EBIT)
EV/EBIT	17,36	Multiplo Asset Side; dove Ebit=Operating income
Price / Sales (Prezzo / Fatturato)	1,48	Multiplo P/E (Equity Side)
Prezzo / Patr. Netto (P/BV)	4,50	Multiplo P/BV (Equity Side)
PRICE / EARNING (P / E)	23,80	Multiplo P/E (Equity Side)
EV/Invested capital	7,46	Multiplo Asset Side; dove: Invested capital = Book value of equity + Book value of debt - Cash - Goodwill

					Assunzioni						
Long Term Treas	ury bond rate =	:	4,580%				Inflati	ione Avec Fur	. Va US		
Risk Premium to Use for Equity =			5,450%	INPUT		Inflazione Area Euro Vs US					
Global Default Spread to add to cost of debt =			0,830%			Costs of capital are in US\$. To convert to a different currency, please enter >>>		Expected inflation rate in Euros =		1,500%	
T (Aliquota fiscale) = Marginal tax rate =			15,355%					Expected inflation rate in US \$ =		2,500%	
	Cost of D	ebt (COD)						E	asis Spread (*)	
Basis Spread (*)			1,650%					Std Dev in Sto	ck (sector) >>>	37,39%	
Global Default Sp	oread to add to	cost of debt	0,830%	-					tion of Equity (in	Basis Spread	
Spread totale			2,480%					0	0,25	0,990%	
Tasso Risk free			4,580%					0,25	0,4	1,650%	
COD pre tax			7,060%					0,4	0,65	2,068%	
Taxation (%)			15,355%	Marginal rate?	Yes			0,65	0,75	3,163%	
COD post imposte 5,976%								0,75	0,9	6,613%	
								0,9	1	8,338%	
								1	10	10,063%	
				Cos	to del capita	ale					
Sector	Beta	Cost of Equity	E/(D+E)	Std Dev in Stock	Cost of Debt	Tax Rate	After-tax Cost of Debt	D/(D+E)	Cost of Capital	Cost of Capital (Euros)	
Computer Services	1,01	10,09%	88,86%	37,39%	7,060%	15,355%	5,976%	11,136%	9,630%	8,561%	